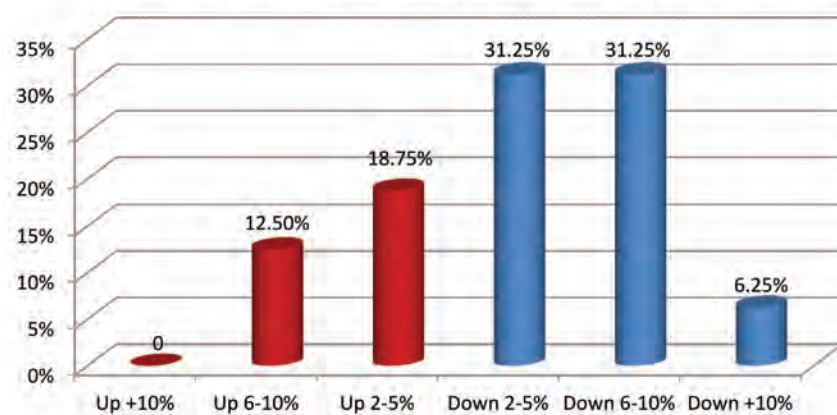


Each month through the NGCOA Canada E-newsletter, members are asked to give us their opinion and/or data on various operational topics. The results of these short survey questions are posted below. As the season was winding down for many courses across the country, NGCOA Canada members were asked to report on their rounds played. This is what we learned:

When compared to the 2012 and 2011 rounds played data, NGCOA Canada members told us that in 2013:

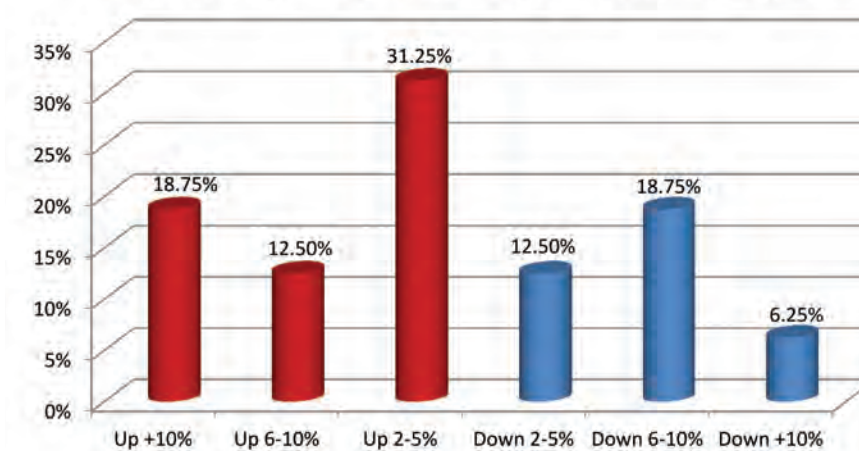
- 31.25% experienced an increase in rounds played over the 2012 season, however 62.5% saw an increase in rounds played over the 2011.
- No courses who responded saw an increase greater than 10% over the 2012 season. This differs significantly when comparing to their 2011 rounds played, where 18.75% said their 2013 rounds were up 10% compared to two years ago.
- 68.75% experienced a decline in rounds played over the 2012 season and 37.5% saw a decrease in rounds compared to two years ago.

2013 Rounds Played Compared to 2012 Rounds Played



When looking at a two year trend, this is what we learned:

2013 Rounds Played Compared to 2011 Rounds Played



In the December E-newsletter, NGCOA Canada members were asked to weigh in on their green fee rates compared to the 2012 season. Here is what we learned:

- 18.1% saw a decrease.
- 25% saw an increase.
- 56.8% kept their rates equal to their 2011 season.

2013 Green Fee Rates Compared to 2012 Green Fee rates

